

anterraBI™ Customer Success Story

Morgan Corp.

morgan corp.



COMMERCIAL & SITE DEVELOPMENT

Morgan Corp. began as Morgan Landscape Company in 1945. It has since expanded from ground clearing and site preparation into one of the largest grading companies across the Southeast region.

Morgan Corp. currently has six divisions and four offices spread across South Carolina, North Carolina, and Georgia. They specialize in heavy civil construction and industrial services for a variety of industries and clients and construction services.



THE BENEFITS

- Management reporting for entities and subsidiaries is available securely in the cloud
- Monthly & quarterly financials viewable 'on the fly' via custom dashboards
- Project Managers manage WIP from anywhere, anytime
- Moved financial reporting from Excel to a defined process

THE CHALLENGE

Morgan Corp. has been using

Viewpoint since 2013. The Viewpoint Financial Manager tool support was discontinued in 2019, so Morgan started searching for alternatives. Most 'financial' solutions they found were simply customized Excel tools, and none were cloud-based. With multiple subsidiaries and construction services, global access was a critical requirement.

Furthermore, the security was not adequate in these open-API products, which offered little more than traditionally 'locked' Excel spreadsheets. Data could be easily manipulated within these tools, so the team at Morgan Corp. researched a more mature, and secure solution. The company also needed their financial data to be sliced and diced and drillable in numerous ways to meet the reporting needs of multiple users at multiple companies — each of which were set up differently.

"You can always buy more equipment, you can always buy more stuff. But it's the people of Morgan that make Morgan successful. Anterra gets that."

— Diana Scoggin, Controller

THE SOLUTION

Morgan Corp. required the AnterraBI™ solution to be custom mapped to over 3,000 GL accounts! Anterra's Professional Services group took the time to understand how the companies were set up, why there were different accounts for divisions and services, and ultimately, what the collective thought process was from a financial perspective.

After the successful AnterraBI™ financial implementation, the conversation turned to the Construction Management side. Currently, the CFO and Construction Project Administrator are working with Anterra to set up and configure Anterra BI™ Construction Dashboards to manage margin, labor, WIP, and more.

Diana highly recommends Anterra and its team. "It was very easy to work with everybody at Anterra. Everyone we've encountered has always wanted to help; it's pervasive. If we've presented a situation that is unique to Morgan, the response is, 'Here's how we will do it.' There is always a solution, somehow. That's the Anterra way," Diana concluded.

"AnterraBI™ moved us out of Excel into a defined financial process." — Diana Scoggin, Controller

"Our team members absolutely love the customizable dashboard feature.

We are able to log in and see - on the fly - all of the financials we used to only report monthly or quarterly to the president."

— Diana Scoggin, Controller



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